

Cover Page to Be Prepared by Worldwide Similar to the Cover page of the Membership Kit with the following wording....

# **SUBIACO BUSINESS ASSOCIATION**

## **2010 AGM PACKAGE**

## **The 2010 SBA Committee**

**Geoff Parnell** - Hames Sharley - **President**

**Jamie Duff** - Corporate Computers - **Vice President**

**Jason Chong** - B M & Y Chartered Accountants - **Treasurer**

**Murray Rowe** - Friendlies Chemist

**Barbara Barker** - Inspiration Factory

**Connie Micheli** - Settlement Group Pty Ltd

**Sarah Dudley** - Westpac Banking Corporation

**Ron Jenkin** - JAM Design

**Peter Evans** - Catalytic Solutions International

**Michael Cutler** - Pure Bar

## **SBA Staff**

**Susan Scarff** - Member Services Officer

**Kerrie Nayler** - Events and Communications Officer

## **AGENDA**

ANNUAL GENERAL MEETING  
SUBIACO BUSINESS ASSOCIATION  
FIRE AND ICE BAR  
5.45PM MONDAY 4 OCTOBER 2010

1. Apologies
2. Minutes of 2009 Annual General Meeting
3. Matters arising from the minutes
4. Adoption of 2009/10 Financial Statements
5. President's Report
6. Election of Executive Committee

*Positions available:*

President

Vice-President

Secretary

Treasurer

General Committee—(Events, Membership, SUBIZ™)

7. Any Other Business

**SUBIACO BUSINESS ASSOCIATION**  
**Minutes of the Annual General Meeting**  
**held on Monday 12 October 2009,**  
**upstairs at the Subiaco Hotel, 465 Hay Street, Subiaco**

Present: list attached

Apologies: list attached

The meeting commenced at 6.55pm.

**1. Minutes of the 2008 Annual General Meeting**

The minutes from the 2008 AGM were approved.

Moved: Sean Johnson

Seconded: Murray Rowe

**2. Adoption of 2008/9 Financial Statements**

The 2008/9 Financial Statements were adopted.

Moved: Jason Chong

Seconded: Jamie Duff

**3. President's Report**

The President, Geoff Parnell, reported that there had been an increase in membership over the last year and that there are two Platinum member spots remaining.

A new initiative, Subi Business Edge, was launched this year. There will be more of these events next year. ProSubi have sponsored this evening's Subi Business Edge event and will sponsor some more events next year.

Geoff thanked members for attending and recognised the significant contribution made by outgoing committee members, Peter Evans and Sean Johnson.

#### 4. Election of Executive Committee

Vern Hiddlestone declared committee positions vacant. Nomination forms had been received from the people listed below who filled their positions unopposed.

President	Geoff Parnell
Vice President	Jamie Duff
Treasurer	Jason Chong
General Committee	Murray Rowe
	Barbara Barker
	Connie Sandberg
	Steve McQuillan
	Michael Cutler

The meeting closed at 7.05pm.

Signed as a correct record:

.....  
Geoff Parnell, President  
Dated:

PLATINUM MEMBERS



CARE REALTY



## **LIFE MEMBERS**

Alex van Mens, Alexander Office Interiors

Diane Harke, A Touch of Lace

Joan & Bruce Sivyer

Phil Metcalf

Stanley Antonas

## **CORPORATE MEMBERS**

**1Stop.subiaco.com.au**

**2XU Performance Centre**

**Altitude Real Estate**

**Australia Post**

**B M & Y**

**Balance Legal**

**Barking Gecko**

**Barwick Wines**

**Bistro Felix**

**Boutique Wealth Management**

**Bravo Hire Mid Metro**

**Bruce Insurance Brokers**

**Burgess Rawson WA PTY LTD**

**Capital Partners**

**City of Subiaco**

**Corporate Computers**

**Darby Park Serviced Apartments**

**Deli Divine**

**Devlin's**

**Doepel Marsh Architects P/L**

**Essbar**

**Fire and Ice**

**Flavel Tierney**

**Gow Real Estate**

**Hames Sharley**

**Hegney Property Group**

**Hiddlestone Electrics**

**Howards Storage World**

**Inspiration Factory**

**Itomic**

**Jam Design**

**Ken Lafferty Accountants**

**Lending Design**

**Linneys Jewellery**

**Mareena Purslowe & Associates**

**MBF Australia**

**MGI Perth**

**Murfett Legal**

**National Storage**

**Needham Air**

**NS Projects**

**Paxton Hoad**

**Post Newspapers**

**Pure Bar**

**Ray White Centro**

**Recruitment Partners**

**Room For Two**

**Sanur Pty Ltd**

**Snap Printing**

**Tactica Partners**  
**Telstra Shop Subiaco**  
**The Property Exchange**  
**The Vic Hotel**  
**Tsokos Property**  
**West Australian Football**  
**West Coast Eagles**  
**Western Pacific Financial Group Pty Ltd**  
**Westminster National P L**  
**Westpac**  
**whitepartners.com**

#### **SBA INDIVIDUAL MEMBERS**

**OM4**  
**Action Coach**  
**Aqumen Consulting**  
**Artype Media**  
**Australian Property Consultants**  
**b'eRotique**  
**Business Coaching Systems**  
**Chartwells, Chartered Accts**  
**Daneechi**  
**Denvega**  
**Design Brief**  
**DevWest**  
**Diggers & Truckers**  
**Dymocks Subiaco**  
**Gallery 360**

**Garden Elegance**

**Gingerhouse Online Pty Ltd**

**Graphic Source**

**Gunnink & Co**

**Hall Chadwick**

**Heather Levi Interiors**

**i3 Consultants WA**

**Jana Beauty Salon Spa**

**Jim's Penman Computer S**

**Julie Bishop MP**

**Kitale Pearls**

**LivePage.com.au Pty Ltd**

**Lynne's Counselling**

**Picnic Fruitta / Hobbs**

**Price Advertising & Consulting**

**Regal Theatre**

**Retreat Design**

**RMG Financial Services**

**Rockwater P L**

**Santa Fe Restaurant**

**Sicuro Finance Group**

**Smales Jewellers**

**Strategic Planning Institute**

**Subiaco Arts Centre**

**Subiaco Seven Day Chemist**

**Table Culture**

**The Studio Physiotherapy**

**Thomas Mehofer Jeweller**

**W Fairweather & Son Pty**

**WA Cleanskin Cellars @ Subi**

**Worldwide Printing**

**NOT FOR PROFIT MEMBERS**

**AMPRF**

**Australian Employment Covenant**

**The Cat Haven**

**David Wirrpanda Foundation**

**Diabetes WA**

**Fresh Start Recovery Programme**

**Ronald McDonald House**

**The Hawkevale Trust**

**The Perth Diocesan Trust**

**The Samaritans Inc**

**WA Aids Council Inc**

SUBIZ™ SPONSORS



**ii**net  
business

**W**estpac

**western**  
suburbs weekly

BUSINESS  
CENTRE | 

Telstra Business Centre - West Perth  
683 Murray Street

**(08) 9327 3000**

[info@bcwestperth.com.au](mailto:info@bcwestperth.com.au)

SBA SPONSORS



## **Presidents Annual Report June 2010**

2009/10 has been a year of significant progress for the Subiaco Business Association (SBA) with new initiatives, increased membership and increased participation of our members in events.

SBA members come from a wide variety of business disciplines and service industries, including consulting, property development, marketing, retail, real estate, information technology, interior design, financial services, hospitality, new media, not for profit organisations and many more.

Our members are passionate about Subiaco and committed to growing their business through building strong networks with the support of the SBA.

In the past 12 months the SBA membership has grown by almost 39% which has reinforced our decision of a couple of years ago to have a 4 Level membership structure that acknowledges different business needs at Individual, Corporate and the Platinum Members as well as Not For Profit Members.

We have also seen several new sponsors coming on board for the SUBIZ™ Awards and supporting other activities of the SBA. The support of our various sponsors is very much appreciated and acknowledgement of the various levels is outlined separately in this report.

We have continued our close working relationship with ProSubi and the City of Subiaco to ensure we are working in a co-ordinated way that supports all business in Subiaco.

As you will see our financial position remains sound and the surplus generated last year has enabled us to improve our member services and also engage our new Events and Communications Officer, Kerrie Naylor.

Kerrie's appointment brings a wealth of skill and knowledge to the SBA and means that we have now, in combination with Susan Scarff, the equivalent of one full time person working for us.

SBA initiatives during the past year have included:

- Inception of the SUBIZ™ Awards. Ten Categories of business awards and a Volunteer of the Year Category were open to all businesses and volunteers within the City of Subiaco boundaries (plus nearby hospitals). 2010 winners will be announced at The SUBIZ™ Awards Presentation Dinner on 25th October 2010.
- Launch of the new SBA website [www.subiacobusiness.com.au](http://www.subiacobusiness.com.au) in April 2010. The comprehensive website includes Business Listings for members as well as the latest news and information relating to topical Subiaco issues including the SUBIZ™ Awards. SBA events are promoted on the website as well as the ability to pay and renew memberships and book for events.
- Liaising closely with The City of Subiaco, Pro Subi, the media, State Government representatives and the Subiaco business community regarding the Special Trading Precinct Extended Shopping hours and the Mainstreet initiative throughout 2010. The SBA is an active participant in the City's Economic and Business Sustainability Committee.

- Membership for the State's peak business body, the Chamber of Commerce and Industry (CCI). The SBA's membership of CCI provides benefits to members.

The SBA has continued to develop a programme of events that has focused on issues that are affecting businesses in Subiaco. In excess of 600 guests have attended events over the past year— many of which were sold out. A continuation of the Business after Hours events has given Corporate and Platinum members the opportunity to showcase their business on their own premises by hosting informative networking events. The popular Business Edge events have also continued. Other highly successful events include:-

General events:

- Special Trading Precinct Forum for business owners at The City of Subiaco
- 2009/10 Commercial Property Update Dinners
- SBA Member's Wine and Cheese Night – A Thank You to Members for their support
- Health, Wealth and Excellence – Dr Joe Kosterich, Do It Yourself Health (hosted by SBA Member, MBF) together with the launch of the 2010 SUBIZ™ Awards
- 2009 Christmas Dinner and Auction

SBA Business after Hours Events:

- Innovative Business Technologies – (hosted by iHost and Nutwork)
- The Future of Technology in Business (hosted by Telstra Business Centre West Perth)
- The Inspiration Factory
- Buying and Selling a Business and Binding Financial Agreements (hosted by Murfett Legal)

Subi Business Edge Events:

- Paul Counsel, Why Most Businesses Plateau and How You Can Enjoy Extraordinary Growth
- Ron Gibson, "Networking: Turning Contacts into Business"
- The Importance of Teamwork in Business – Wayne Bradshaw, CEO WA Football Commission

The forthcoming SUBIZ Awards Presentation Dinner is expected to be the highlight of the SBA events Calendar providing a prestigious opportunity to celebrate, reward and recognise the business and volunteer communities of Subiaco.

As well as continuing these popular events, plans for 2011 include a Key Speaker Lunch.

I would like to acknowledge the enthusiasm and commitment given by Kerrie and Susan to their roles. Their professionalism has made a significant difference to how we are able to support the members.

I would also like to thank the Committee for their significant contribution to the SBA over the past 12 months. It is not easy to juggle your own business demands and that of a voluntary role. Your support and involvement is appreciated.

In closing I would like to express the appreciation of the committee to all of the members and the way in which you have supported the SBA over the last 12 months.

2010/11 will see the announcement of our first SUBIZ™ Award winners and no doubt many successful and beneficial events for our members.

I look forward to seeing you at the various events.

**SUBIACO BUSINESS ASSOCIATION  
46 169 919 308**

**FINANCIAL REPORT  
FOR THE YEAR ENDED  
30 JUNE 2010**

**BM&Y  
Chartered Accountants & Business Advisers  
230 Rokeby Road  
Subiaco WA 6008  
Phone: (08) 9346 9100 Fax: (08) 9346 9101  
[www.bmy.com.au](http://www.bmy.com.au)**

(insert pdf SCAN of signed financials)

## SBA EVENTS

	<b>No. Attended</b>
<b>2009 Commercial Property Update Dinner</b>	<b>59</b>
<b>Subi Business Edge – Ron Gibson</b>	<b>71</b>
<b>Business After Hours – Inspiration Factory</b>	<b>37</b>
<b>2009 Christmas Dinner and Auction</b>	<b>93</b>
<b>Subi Business Edge – Paul Counsel</b>	<b>63</b>
<b>Business after Hours – Telstra Bus. Centre West Perth</b>	<b>42</b>
<b>Platinum Members’ Event</b>	<b>5</b>
<b>Subi Business Edge – Wayne Bradshaw</b>	<b>44</b>
<b>Health, Wealth &amp; Excellence/SUBIZ™ Launch</b>	<b>64</b>
<b>Business after Hours – iHost/Network</b>	<b>48</b>
<b>SBA Wine &amp; Cheese Thank You</b>	<b>64</b>
<b>Business After Hours Murfett Legal</b>	<b>59</b>
	<hr/>
	<b>649</b>